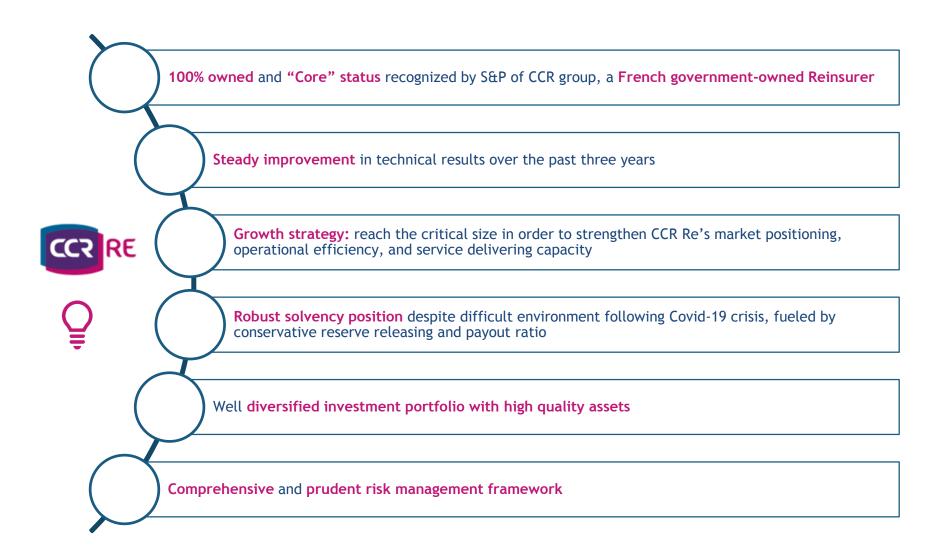


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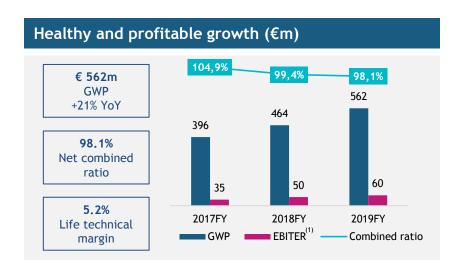
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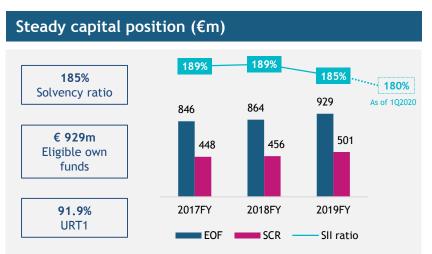
# **KEY INVESTMENT HIGHLIGHTS**





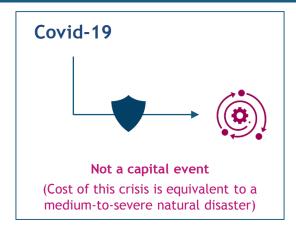
# RESILIENT BUSINESS MODEL DESPITE CURRENT ENVIRONMENT

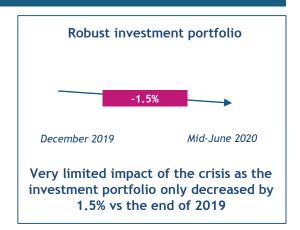




# Resilient business model in the current environment











# S&P UPGRADE TO 'A' EARLY MAY DESPITE TAILWINDS (4 MAY 2020)

# **S&P Global**

# Ratings



AA/Stable



100% owned



'Core' Status A/Stable

#### The 'core' status reflects:



- CCR Re's close operational and financial integration with the rest of the group
- The group's two entities share the same administrative functions and risk management framework
- Costs are allocated across CCR Re and the state-guaranteed business
- Share of group's name and logo and closely linked to the reputation of the group
- Downstream funds from group in case of stress

# Rating upgraded on 4 May 2020

## S&P points out:

- ✓ Steady improvement in technical results over the past two years
- ✓ Robust capital structure at 'AAA' level in 2020-2021
- ✓ Widened geographical reach and increased diversification between life and non-life lines of business
- ✓ Growing contribution to group business and overall strategy, support from the group would be expected in time of stress

#### **Outlook**

"The stable outlook on CCR Re incorporates our view of the group's stable underlying credit quality before taking into account government support.

As long as we continue to view CCR Re as a **core** subsidiary, the rating on CCR Re will move in tandem with the unsupported group credit profile"

# **S&P Global** Ratings

"COVID-19 Pushes Global Reinsurers Farther Out On Thin Ice; Sector Outlook Revised To **Negative**" (18 May 2020)

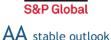


CCR RE: BUSINESS OVERVIEW	7
FINANCIAL PERFORMANCE OF CCR RE	18
INVESTMENT & ASSET-LIABILITY MANAGEMENT	26
RISK MANAGEMENT	32
ROBUST CAPITAL POSITION	36



# CCR RE: A FULLY FLEDGED REINSURER MEMBER OF THE STATE-OWNED CCR GROUP

# One of the top 25 reinsurers in the world(1)









A+ stable outlook



A stable outlook



100% State-owned reinsurer incorporated in 1946

100% owned by CCR Subsidiary from 2016 Operating since 1946

# One of the top 25 reinsurers in the world

GWP € 945m / Equity (French GAAP) € 2,326m / Unrealized capital gains net of tax € 687m / Equalization reserve € 1,911m

Coverage of natural disasters & terrorist attacks and other uninsurable risks, in France on behalf and with the guarantee of the State

Risk modelling capacity and prevention expertise for the French State and local communities

## Medium-size reinsurer

GWP € 562m / Equity (French GAAP) € 453m / Unrealized capital gains net of tax € 299m / Equalization reserve € 25m

Fully fledged and profit driven reinsurer focused on traditional lines of business (L&H, P&C and some specialty lines) in 70 countries around the world

Long term, human-sized, competitive and robust alternative to Tier 1 players for small & medium cedants



# CCR Re: AN ESSENTIAL COMPONENT OF THE CCR GROUP



#### CCR Re in the books of CCR

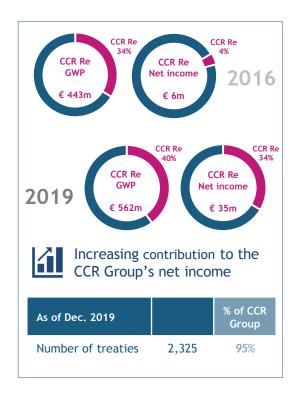
As of Dec. 2019	in €m	% of CCR Group
Technical reserves <sup>(1)</sup>	1,920	38%
Investments (market value)	2,503	25%

### Focus on CCR Re Solvency II

As of Dec. 2019	in €m	% of CCR Group
EOF	929	17%
SCR	501	16%
Diversification benefit CCR Re/CCR	321	









Cross-fertilization of the expertise between CCR and CCR Re

- Developing internal models to better assess exposures
- Benefiting from experienced staff and scientists from CCR
- State-of-the art IT systems
- Some skills from CCR Re are beneficial to CCR on some businesses (e.g. credit guarantee, agro)

Note: (1) Without equalization reserve



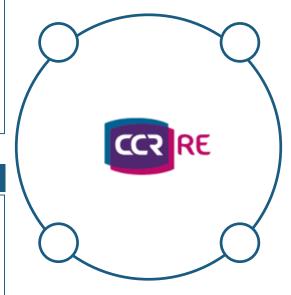
# A DEDICATED GOVERNANCE, UNDERWRITING AND INVESTMENT POLICY

#### Governance structure

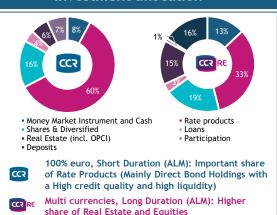
- 1 director representing CCR as shareholder
- 1 independent director as qualified expert from the Ministry of Finance
- 1 employee elected director
- 2 independent directors as qualified experts (Former CEOs of Reinsurance companies)
- And CCR Re Chairman & CEO

#### **Underwriting policy**

- Strict underwriting guidelines and systematic pricing
- Focus on treaties, no facultative
- CCR Re is targeting Domestic and Regional Medium-Sized Insurers
- Not only on the P&C side but also on the Life side, CCR Re is preferentially looking for short-tail business
- CCR Re is traditionally not fond of writing neither heavy industrial risks on the P&C side nor assets risks on the Life side



#### Investment allocation<sup>(1)</sup>



#### Client relationship

- A strong franchise all around the globe with strong positions in France, Israel, Middle East and Vietnam
- CCR Re is now targeting Sub-Saharan and LatAm markets
- On a case-by-case basis, CCR Re is willing to take a leader position on well-known lines
- One third of the clients have been in the portfolio for at least 10 years, and for some up to 46 years



Note: (1) Based on market value as of 31/12/2019

#### AN EXPERIENCED MANAGEMENT TEAM



Bertrand LABILLOY Chairman & CEO

Vice-chairman of the French reinsurers association APREF

**Before:** Director of Economic, Financial and International Affairs of the French Federation of Insurance Companies (FFSA) (2006-2014); Head of Corporate Finance at Calyon (2001-2006); National expert on secondment to the European Commission (1999-2001); Head of international business at the French Treasury Department's insurance companies division (1996-1998)

A graduate of Ecole Polytechnique and ENSAE; Fellow of the French Institute of Actuaries; Over 20 years of experience in the insurance sector



Laurent MONTADOR

**Deputy CEO** 

Member of the OECD High Level Advisory Board on the Financial Management of National Disasters

Before: Senior underwriter at Flagstone Re (2008-2009); Territorial Manager & Senior Underwriter at Transatlantic Re (2000-2008); Head of Actuarial Supervision-Chief Actuary at AXA Re (1993-2000); Actuary at Cardif (1992-1993)

A graduate of University of Paris' Institute of Statistics (ISUP) and the University of Paris at Dauphine; Fellow of the French Institute of Actuaries; Over 25 years of experience in the reinsurance sector



Hervé NESSI

CUO

Before: Underwriter at AXA RE and Founder of Catixl with Benfield (CAT index solutions) (2002-2006)

A graduate of Institut Supérieur d'Electronique de Paris, Qualified and certificated Actuary, Fellow of the French Institute of Actuaries

25 years of experience in the Reinsurance industry including 14 years in CCR (Head of actuarial Division before CUO)



**Chrystelle BUSQUE** 

**CFO** 

Before: Allianz France (2001-2008); Auditor at Arthur Andersen (1998-2001)

A graduate of ENSTA-Paris Tech, holds a Master's degree in Finance, a post graduate Pre-PhD in oceanography, meteorology and environmental sciences (DEA Pierre et Marie Curie) and a MBA of CHEA-Paris Dauphine



Jérôme ISENBART

CRO and Chief Actuary

A founding member of the EIOPA Cat Sub Group, member of the Association for Corporate Risk and Insurance Management and of the French Audit and Internal Control Institute

At CCR since in 2001 as Manager of Technical Studies and Pricing and later appointed Corporate Actuarial Director Fellow of the French Institute of Actuaries; Chartered Enterprise Risk Analyst in 2016

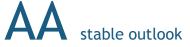


#### A ROBUST PLAYER RECOGNIZED BY RATING AGENCIES









A stable outlook

Rating upgraded in May 2020 from A- positive outlook



Rating confirmed in August 2019

Rating Approach Based on group methodology with CCR Group's assessment as a starting point, adjusted with CCR Re's core role within the CCR Group

Based on CCR Re's own merits (balance sheet, business plan, ERM etc.) and uplift given its group membership

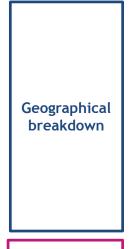
Credit highlights

- "CCR Re has reported a steady improvement in its technical results over the past two years. It is 100%-owned by Caisse Centrale de Reassurance (CCR) and we now consider it to be core to the group, rather than highly strategic"
- "We are affirming our 'AA' rating on CCR based on its public policy role and upgrading CCR Re to 'A' because of its change in group status"
- "The stable outlook on CCR Re incorporates our view of the group's stable underlying credit quality before taking into account government support"
- "The ratings of CCR Re reflect its balance sheet strength, which AM Best categorises as very strong, as well as its adequate operating performance, neutral business profile and appropriate ERM."
- "The ratings also consider, in the form of rating enhancement, the strategic importance of CCR Re to CCR"

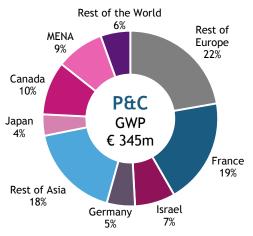


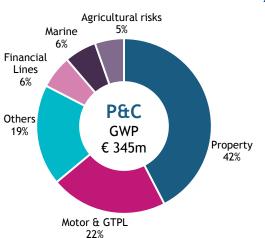
# A UNIQUE BUSINESS MIX FOR A MID-SIZED REINSURER

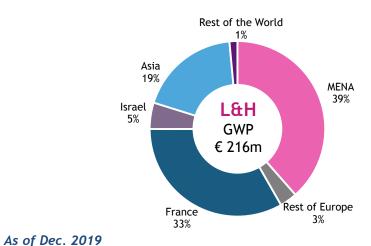
Strong market franchise in some markets (France, Israel, MENA...) as well as recognized expertise in some business lines (Motor, Credit, etc.)

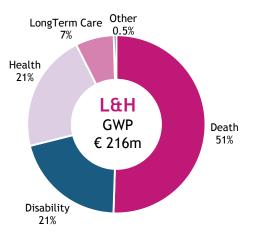


**Business mix** 





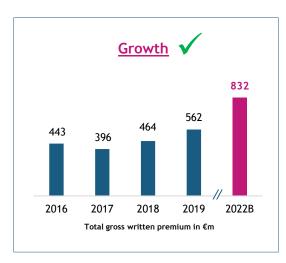




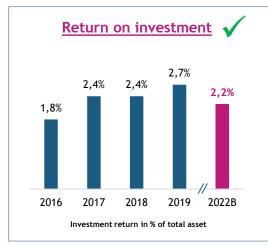


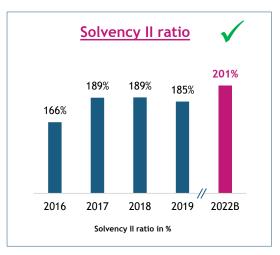
# SUCCESSFUL GROWTH STORY COMBINED WITH OPERATING EXCELLENCE















Notes: (1) Cost ratio is calculated by CCR Re as management expenses (excluding financial management expenses but including claims handling expenses) net of CVAE/C3S tax out of gross written premiums, for Life & Non Life activities; (2) EBITER: Earnings Before Interests, Taxes, and Equalization Reserve

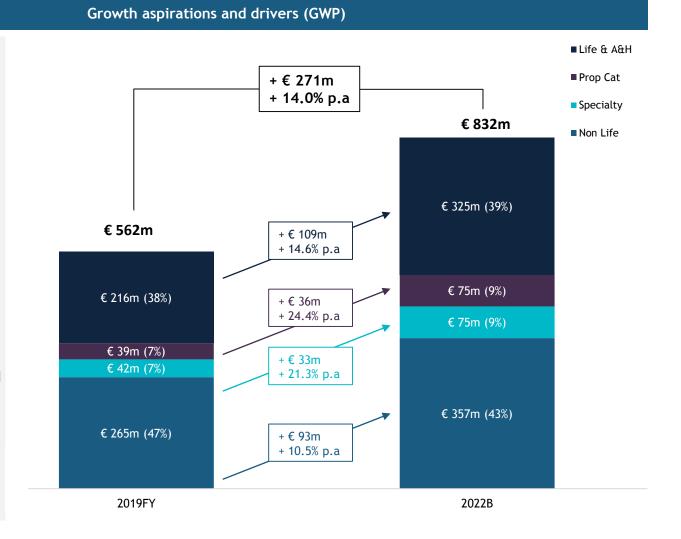
# STREAMLINE BUSINESS PLAN: ACHIEVING A € 830M TOP LINE OVER THE NEXT 3 YEARS

# **Key drivers:**

- Growing the book with no more local office to be opened thanks to a central hub in Paris
- Willingness to develop the Life portfolio and possibility to reach up to 40% of total GWP by 2022
- Willingness to develop the Specialty book and ILS products

#### Target products and areas:

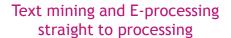
- Focusing on key territories where CCR Re benefits from a very good franchise
- Targeting growth in Life and Specialty line while still expanding its Property Cat footprint
- Being a pure player and not competing with our clients





# STREAMLINE BUSINESS PLAN: UPGRADING THE OPERATIONAL PLATFORM







Bringing analytic accounting into line with best practices



Implementing IFRS rules



Improving capital measurement & allocation (standard model - USP - internal model



IT cedants tools



**Medical Platform** 

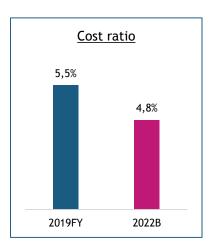


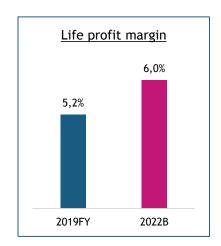
Cat Value Chain

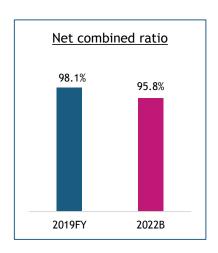


# STREAMLINE BUSINESS PLAN: 2022 TARGETS



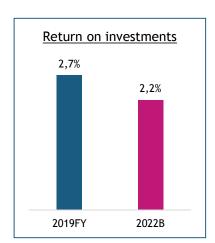


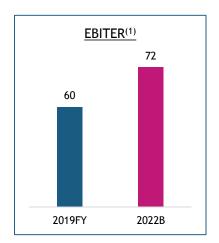


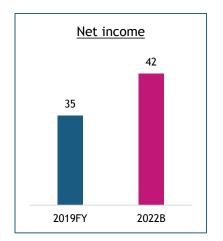


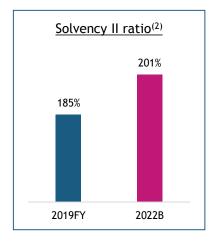


# **2020-2022 BUSINESS PLAN**









Notes: (1) EBITER: Earnings Before Interests, Taxes, and Equalization Reserve; (2) Based on the 30% dividend pay-out on the results



CCR Re: BUSINESS OVERVIEW	7
FINANCIAL PERFORMANCE OF CCR RE	18
INVESTMENT & ASSET-LIABILITY MANAGEMENT	26
RISK MANAGEMENT	32
ROBUST CAPITAL POSITION	36





# **Gross Written Premium € 562m**

+21% compared to 2018

EBITER<sup>(1)</sup> € 60 m

vs € 50m in 2018

Net income € 35m

flat compared to 2018

**Return on Investments 2.7%** 

+21bps compared to 2018

Solvency ratio 185%

vs. 189% in 2018

Cost ratio 5.5%

-38bps compared to 2018



Premium growth +10%

Combined ratio 98.1%

-132bps compared to 2018



Premium growth +45%

Profit margin 5.2%

-112bps compared to 2018

Note: (1) EBITER: Earnings Before Interests, Taxes, and Equalization Reserve



# 2019 P&C & SPECIALTY PERFORMANCE

# GWP 2019 stands at € 345m, +€ 30m / +10% compared to 2018

# GWP increase by € 30m compared to 2018 (+10% / +7% at constant foreign exchange)

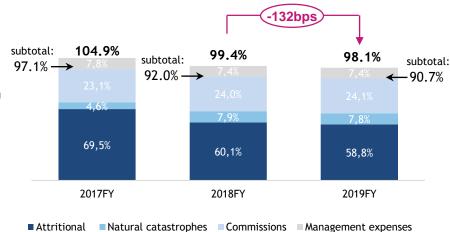
Strong and profitable growth well balanced between all the Lines of Business, mainly driven by new business (mostly on Property in Canada and Japan, taking advantage of our increased CAT capacity) and renewal conditions (strengthening our positions with VIP Clients in France and in Asia for instance)



#### Combined Ratio decreases by 132bps to 98.1%

# CCR Re improved its technical profitability despite high levels of Natural Catastrophes

- 2019 Natural Catastrophes ratio (7.8%) mainly driven by events in Japan and Dorian for a total gross loss of € 31m (net loss - € 23m)
- Net attritional ratio (58.8%, -133bps) benefits from the selective underwriting and the rebalanced business mix
- On a macro perspective, the upturn of the reinsurance cycle positively impacts CCR Re's profitability

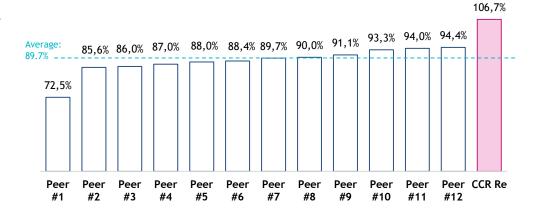




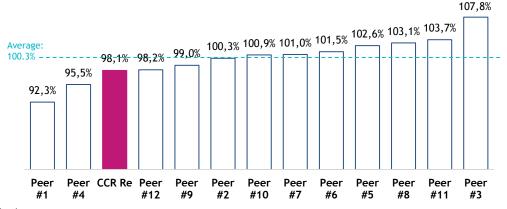
# IMPROVING P&C AND SPECIALTY PROFITABILITY

# Underwriting actions Increasing size and diversification contributing to a better, stable and recurrent global profit capacity Cleaning of the portfolio Rationalization of the portfolio consistent with the objectives Increasing leadership with a true pricing power

# P&C Combined ratio: CCR Re vs peers 2016



# P&C Combined ratio: CCR Re vs peers 2019



Sources: CCR Re Annual Reports 2016-2019, Peers financial publications

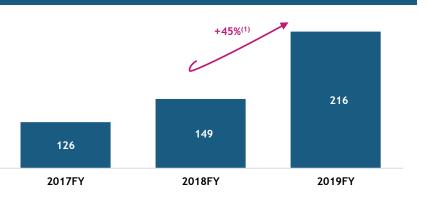


# **2019 LIFE PERFORMANCE**

#### 2019 GWP

#### GWP increased by € 67m vs 2018 (+45%)

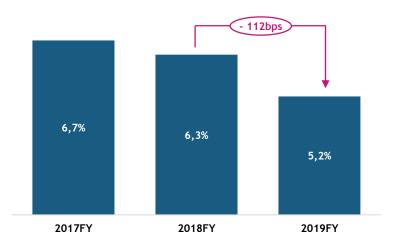
- The growth comes from new business, not only in the regions where we have been underwriting for years (3 new big deals in France and Asia) but also in MENA
- In MENA, we have set a new development policy to take advantage of the withdrawal of many players.
- Since then and thanks to a new team of experienced underwriters, the acquisition of an effective pricing tool, an efficient medical service and our solid client positions, we are able to act as a leader with increasing market shares and bigger pricing power in this area



#### Life profit margin

# Life margin down to 5.2% (vs 6.3% in 2018); Recurrent margin around medium term target of 6%

- Adverse claims development of previous years on a cancelled treaty covering French local authorities in 2017 (-116 pts)
- New business written is less capital-consuming than what's in the books, in particular thanks to a larger share of proportional business





Note: (1) +42% at constant FX

#### **2019 NET INVESTMENT RESULT**

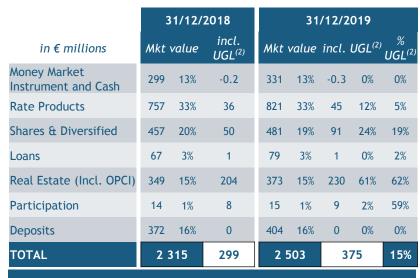
# Net investment result: +€ 6m vs. 2018 44 43 21 19 23 23 2017FY 2018FY 2019FY ■ Net regular investment income Realized gains / losses

Investment resul	lt ctande	at £ 40m
investment resul	it stands	at E 49m

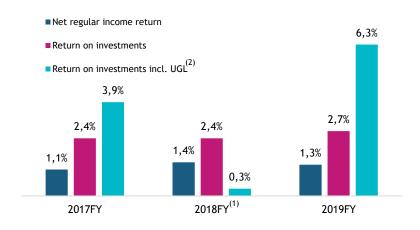
- Well diversified and robust Investments Portfolio with a return on investments of 2.7% on 2019
- Comfortable cushion of Unrealized Gains, mainly on risky assets (Real Estate, Equities and Diversified) - equivalent to 15% Market Value of the portfolio
- Realized Gains: 1% of the Market Value Portfolio each year to maintain a high level of UGL

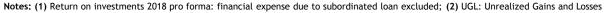
#### **Recent Developments in 2020:**

 Additional 1% return on investments due to tactical asset allocation (50% flexible equity allocation / 50% higher Investment-Grade credit allocation)



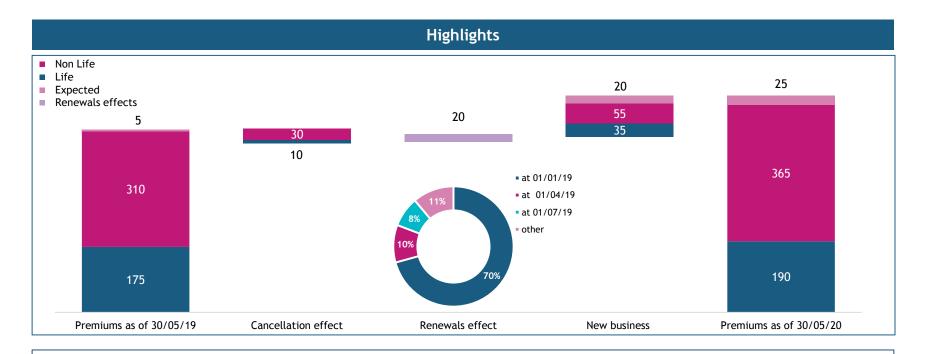
#### **Return on Investments**







# 2020 RENEWALS: CONFIRMED MOMENTUM



- Significant improvement of the reinsurance conditions where Treaties had suffered CAT losses in 2019 (+50% to +75% on No-Proportional, +10% on Proportional in Japan)
- Elsewhere, interesting hardening on the insurance side (e.g. in India) and good pricing power when leading (MENA in Life, Vietnam in P&C)
- Looking ahead, CCR Re will continue its development with a global Life & Non Life approach of our existing clients and will win new customers in recently opened markets (Africa, LatAm)



# **COVID-19 IMPACT YEAR TO DATE**

# Impact on Non-Life Reinsurance



Potential cancellations (shows, seminars and major events) could lead to an estimate of losses in an amount between € 5m and € 10m<sup>(1)</sup>, mainly in France



Estimated loss for Business Interruption between € 10m and € 20m<sup>(1)</sup> before potential recovery from the retrocession protection program



Exposure to potential credit and surety losses in respect of Credit and Surety, Trade Credit and Surety Bond Reinsurance could lead to a loss around € 15m<sup>(1)</sup>

# Impact on Life Reinsurance



No large sums assured in the United States, the United Kingdom, Canada or Australia, and has small exposures in China and in Middle East North Africa zone



Two pure pandemic reinsurance covers in France at a high level: probably not affected



Exposure in Life & Health Reinsurance could result in losses estimated between € 2m and € 5m(1)

# **Robust Solvency II position**



#### Impact on Investments



Financial markets volatility and central banks responses to such could adversely affect investment results or access to the capital markets



A range of hedges and equity protection since March 2017, which has significantly helped to mitigate and will continue to mitigate the negative impact of the heightened market volatility

Note: (1) Gross Impact



CCR Re: BUSINESS OVERVIEW	7
FINANCIAL PERFORMANCE OF CCR RE	18
INVESTMENT & ASSET-LIABILITY MANAGEMENT	26
INVESTMENT & ASSET EIABIEITT MANAGEMENT	20
RISK MANAGEMENT	32



#### A DIVERSIFIED INVESTMENT PORTFOLIO

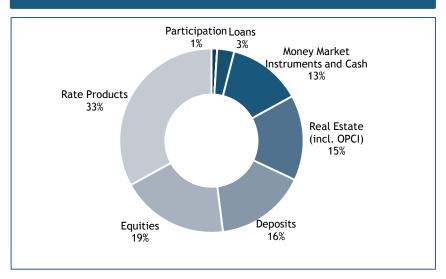
## **Dedicated investment policy**

- Investment diversified in line with CCR Re's business (less geared towards NAT CAT than CCR) and in terms of geographical breakdown
- Alignment of profitability and solvency targets
- Additional investments in the diversified asset classes (convertible bonds, alternative funds, long/short neutral, active allocation funds) with the requirement of a strong investment-style diversification between strategies
- Equity overlay protection maintained

#### Investment strategy main principles

- Provide financial revenues in the range of [2%; 2.5%]
   (French GAAP) with a high confidence level
- Increase, in the medium run, of the unrealized capital gains on equity and real asset portfolio
- Delegate the asset management to first class asset managers (except cash, investment grade bond portfolio & real estate)

#### CCR Re investment breakdown Dec. 2019





50% delegated to first class niche specialists (Equities, EM, HY, Convertible Bonds...)



50% managed internally: Cash, Investment Grade Bonds and Real Estate only



Bond Portfolio matching the Liability Currency Breakdown on a quarterly basis



# **FIXED-INCOME PORTFOLIO**

#### **Overview**

#### **Direct Fixed-income Investments:**

- AA- Average rating providing 1.3% stable income
- Liquid, granular and very high credit quality of the Direct Bond Portfolio
- Perfect match of the Liability Currency exposure (quarterly review)

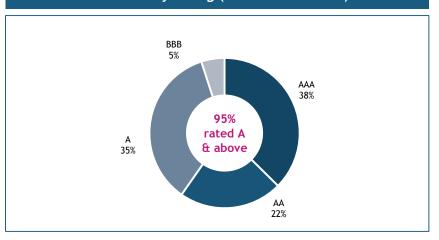
#### **Delegated Funds:**

- High Yield exposure delegated to first asset class specialists with a shortterm duration approach
- Emerging Market Bonds, Private Debt, Total Return Funds are managed by well recognized niche Asset Managers with strong track record on a long term basis

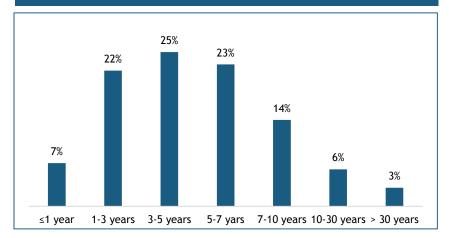
#### Recent developments (in 2020):

- Tactical Asset Allocation (TAA): Direct FI investments increased by 5% / HY Allocation has been reduced by 1%
- Additional Gains due to TAA: 0.4% of total market value portfolio

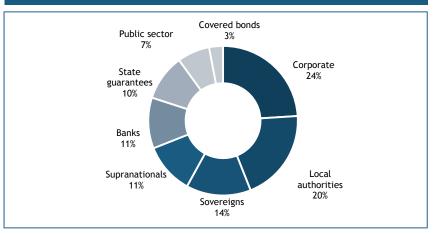
### Breakdown by rating (as of end of 2019)(1)



### Breakdown by maturity (as of end of 2019)(2)



# Breakdown by sector (as of end of 2019)(2)

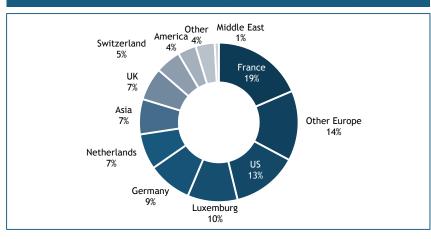


Notes: (1) Direct Portfolio; (2) Direct portfolio and funds look-through



# **EQUITY PORTFOLIO**

# Breakdown by country (as of end of 2019)(1)



#### Overview

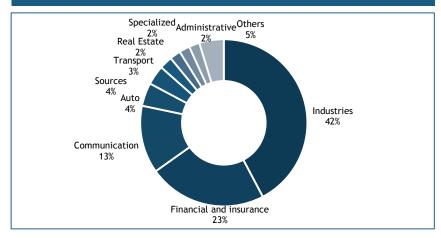
#### **Equity Portfolio overlay:**

- Downside Protection through an Overlay strategy (-15% maximum loss: 85% internal floor on the 31/12/19)
- Reset and Internal Floor lowering from 85% to 75% Mid-March to speed up the equity re-exposure

# Recent developments (in 2020):

- Tactical Asset Allocation (TAA): Equity exposure reduced on early February by 2% and then increased by 2% during the first half of March
- Additional Gains driven by TAA: 0.5% of total market value portfolio

#### Breakdown by sector (as of end of 2019)(1)



#### Year-to-date performance

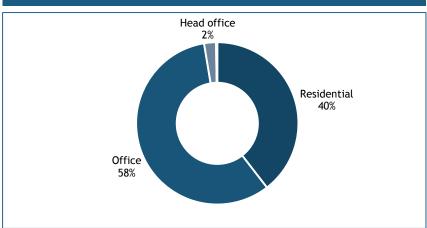


Note: (1) Direct portfolio and funds look-through



## **REAL ESTATE PORTFOLIO**





Real Estate performance	
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In € millions	Dec. 2017	Dec. 2018	Dec. 2019
Rentals	5.8	8.5	8.3
Realized gains	3.1	0.0	10.5
Total	8.9	8.5	18.8

## Real Estate portfolio overview

- CCR Re property assets is made of 40,000 sq.m., 11 buildings, mainly core offices and residential buildings located in the center of Paris (Prime Real Estate)
- Solid rental market, prompting a very good vacancy rate of c.3%
- Significant unrealized capital gains of € 231m
- Exceptional IPD index 2019 Benchmark with conservative venal value, total return 13.38%
- CCR Re is a selective real estate investor in terms of location and diversification when seizing opportunities
- CCR Re incorporates the ESG criteria into its direct Property investments when selecting the assets by taking account of the intrinsic
  qualities and the future performance potential, limiting their environmental impact. The recently-acquired or restructured buildings
  systematically seek certifications (BREEAM,HQE,LEED)



# **ESG** PERFORMANCE

# ESG Actions on investments and underwriting

Preventing the transition risk





Adapting to the physical risk





Supporting societal transition 📅 🖫

#### Investment

- Exclusion of issuers with significant coal-related activity (>10% of their turnover)
- Very limited presence of investment meeting this criterion (<1% of the total bond portfolio)</li>
- ESG criteria used in the evaluation of pre- & postacquisition RE assets
- 2020 Ambition: Build a robust analysis of the physical risks to which the group's asset portfolio is exposed
- Sustainalytics Risk Rating identify the material ESG stakes with the highest risks to asset value

#### Underwriting

- No specific contract on risks linked with coal or lignite
- Annual questionnaire on coal exposure by business unit
- Internal expertise on natural catastrophes and agriculture risks
- Analysis of CCR Re's business exposure to ESG risks based on the scoring of the countries where it operates

#### ESG framework overview

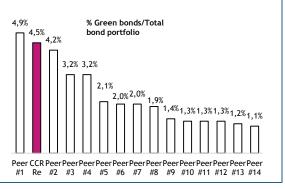
**SRI Bonds Group exposure** (CCR consolidated, as of 12/31/2019)

Sustainability bond	23.0	7.9%
Social bond	61.2	21.0%
Green bond	207.3	71.1%
Total	291.5	100.0%

**ESG for delegated funds:** targeted investments with a strong Impact Investing dimension



#### ESG for fixed income investments





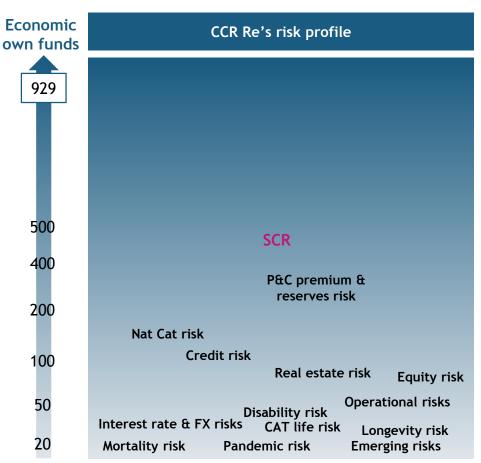
CCR RE: BUSINESS OVERVIEW	7
FINANCIAL PERFORMANCE OF CCR RE	18
INVESTMENT & ASSET-LIABILITY MANAGEMENT	26
RISK MANAGEMENT	32
ROBUST CAPITAL POSITION	36



## RISK MANAGEMENT: A COMPREHENSIVE SYSTEM

# Strong adverse scenarios approach to follow the main risks

Accompanied by solvency 2 (SCR) and ORSA metrics



# Risk management in line with the steering and the profile of CCR Re

- Established risk appetite framework across departments
- Strong risk governance: risk appetite set at board level, Internal risk committee CORI, Underwriting decision escalation rules, Investment Committee
- Solvency management on a quarterly basis
- Strategy of capital allocation at a very granular level (Underwriting Committee, Investment Committee):
  - o Management of the exposure CAT shares, rates etc.
  - Risk analysis before each strategic decision and according to the guidelines
  - o Retrocession, equity protection
- ALM and reserving in a continuum
- Capital model
- Extensive internal control system: permanent control network, automatic controls, audits, etc.
- CISO integrated in the risk department
- Conservative & prudent policies: underwriting, reserving, investment, capitalization



# ALM EMBEDDED WITHIN RESERVING AND SOLVENCY 2, AIMS TO PROVIDE AGILITY

#### Main ALM risks: under control

#### Liquidity:

- Cash Buffer 2020 ~ € 600m<sup>(1)</sup>
- Global limit in non pure liquid assets included private equity infrastructure and real estate

#### Interest rate:

- Asset & Liability Matching analysis and indicators
- Global duration of liabilities: 6.2 years

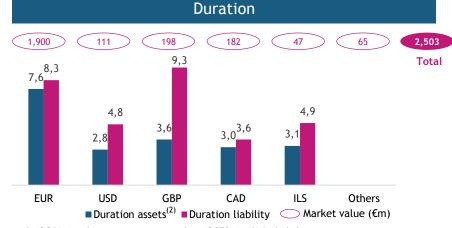
# Currency Risk:

- Asset & Liability volume matching on a quarterly basis
- ➤ Global view thanks to the look-trough Approach (~98%) to integrate the mutual funds contribution

#### Inflation Risk:

Global comparison between inflation-sensible liabilities and investment portfolio inflation immunized (mainly real estate)

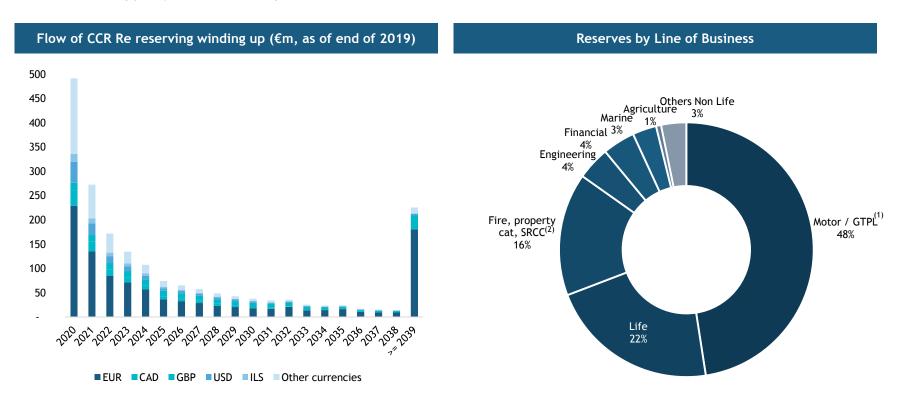


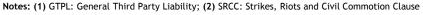




#### A CONSERVATIVE RESERVING POLICY

- > Strict monitoring of the reserving policy (external auditors on a bi-annual basis and audit every 3 years)
- Processes including level of reserving under French GAAP and S2 reviewed by the Actuarial function on an annual basis
- Over 40 years of a proven track records
- State of the art process on reserving technics, data quality and evaluation
- A reserving policy based on a 70% percentile



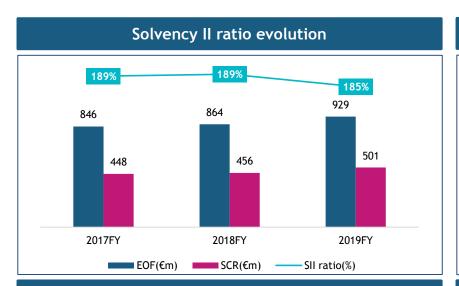




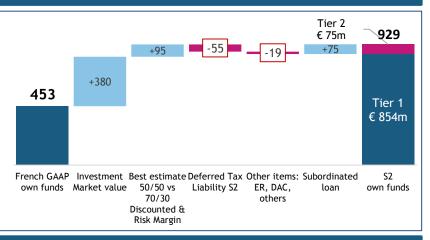
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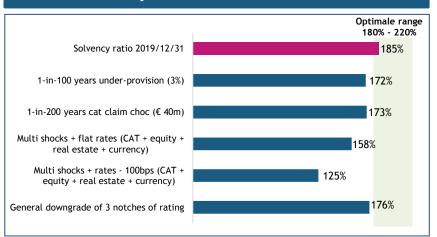
# STRONG CAPITAL ROBUSTNESS UNDER SOLVENCY II FRAMEWORK



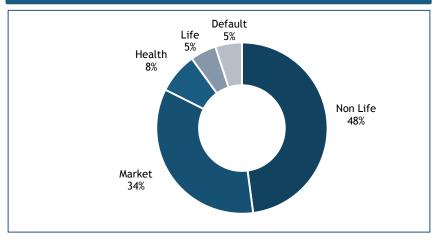
# Solvency II own funds composition as of Dec. 2019



# Solvency ratio sensitivities to shocks

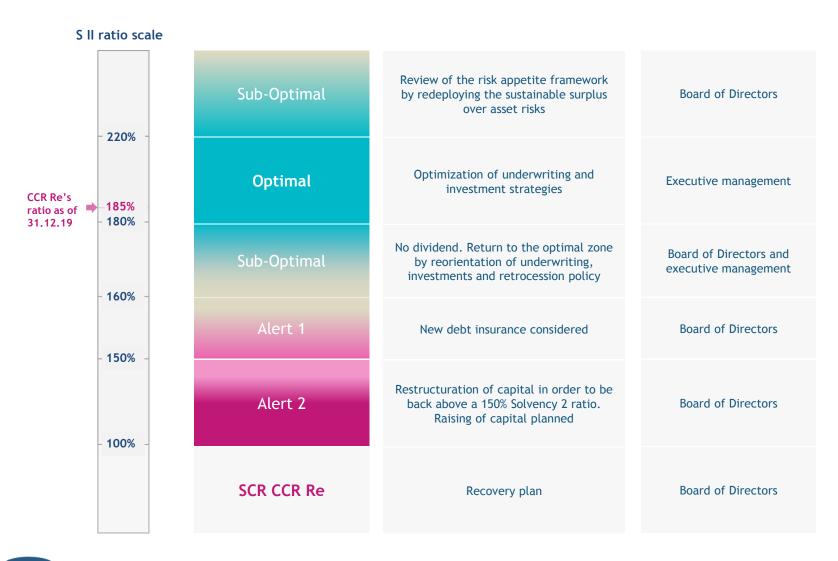


# SCR breakdown by type of risk



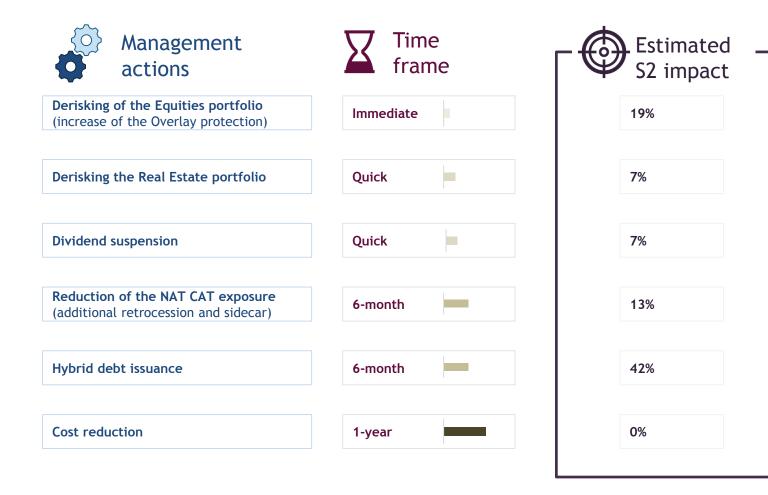


# CAPITAL MANAGEMENT POLICY & SENSITIVITY TO DIFFERENT SHOCKS





# CAPITAL MANAGEMENT ACTIONS/TOOLS AVAILABLE TO THE MANAGEMENT





# APPENDIX: EBITER(1) CALCULATION

In €m	2016FY	2017FY	2018FY	2019FY
Net Income	6	17	17	35
Tax income	-15	-9	-0	-22
ER variation	-	-6	-11	-2
Financing costs	-	-4	-4	-4
EBITER(1)	21	35	50	60
Subordinated debt	-	75	75	75
Interest rate	0%	5%	5%	5%



